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ENGITECH

IMPORTED MACHINE TOOLS



CNC MACHINE TOOLS



NEWSLETTER

Issue-7 Oct-2022

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TABLE OF CONTRACT OF CONTRACT

14 | EXPORTS

15 | FACTORY SUPPORT

16 | TECHPARK

18 | DIGIFAC

19 | GCMPL

04 | HR 20 | ROJUCO

08 | ENGITECH 22 | Q&A WINNERS

12 | COSMOS CARE 23 | Q&A

Condolence message for Rajesh Babu

One of our senior colleague, Mr. Rajesh Babu (Bangalore Branch) left for heavenly abode on 8th July 2022. Mr. Rajesh Babu passed away due to cardiac arrest. He has been an important and vibrant member of our team and will be dearly missed.

We offer our greatest condolences and sympathy to all who are impacted by this tragedy. May his soul rest in peace!

The other face of our Italian Associate Mr. Marsella-A Grand Prix Endurance Race Winner - as seen by Mr. Abhishek Velaga





I remember the first time we entered Mr Marsella's office, a big desk facing a wide wall-to-wall window. Out of this window stood the Monte Cassino and the Italian countryside. Sitting in that office as I looked around were portraits of some racing cars, sketches of vintage automobiles and some classic artwork. It was as if I was meditating; this space's tranquillity and aura were nothing like what I had ever felt before. It was the first day of our visit to Italy, where MM SRL have their headquarters in the city of Cassino, a 2-hour drive from Rome.

The meetings continued, but on the 3rd day, as we are having dinner, we got to see a wonderful surprise from Mr Marsella's hat. A Bonafide classic 1970s, full metal body, Deep Red coloured Porsche, it doesn't end here; it is bred for the race track with an entirely stripped out interior and only a single driver's seat, powered by a classic naturally aspirated flat eight engine this car was a beautiful beast. A vehicle with no electronics, no ECU to tune the engine and yet fully tuned on a dyno says a lot about the driver who owns this classic.

As the conversation continued, we got to know there was a race coming up in September, an endurance race. A race where both car and the driver are pushed to their limits. This was turning out into a fantasy. We are now seeing his race car; A Retro Modern Porsche, custom-tuned engine, professional suspensions, transmission, steering, braking kit with roll cage, and a wind streamline wind tunnel certified body kit. The Machine was built to race. It was at this moment it dawned upon me that the poster we saw in the office was not of some good-looking car or some fancy photographer's artwork; it was Mr Marsella and His Car. Yes, it was the 3rd day of our visit, and we had just driven 700 kilometres from Rome to Venice via Florence in a single go. His energy after this drive led to this wonderful discovery.





Here is Mr Mario Marsella in full glory with his race car, the Italian GrandPrix. The Endurance race, wherein Mr Marsella finished 2nd. On behalf of our whole team, we wish Mr Marsella and Team MMSRL a Hearty Congratulations.

And on a personal note, thank you for showing us that it is possible. It felt like I met the man who was singing the song "The Silver Machine by Hawkwind ", yes the one which could cross the 300kmph mark, the one with a more modern electronic control, the white race stripped Porsche.

HUMAN RESOURCE

Annual Trip

Annual trip is organized to celebrate the success and growth of the year. This is planned every year wherein all cosmosians get together and enjoy outbound at some scenic location.

Due to Covid we were not able to organise the Annual Trip since past 2 years. Now with the situation getting favourable, we finally planned the most awaited Annual Trip.

The Annual Trip was organised in 2 batches – Batch I Manufacturing Staff (16th & 17th July) & Batch 2 HO, Baroda, Ahmedabad and Rajkot branches (6th & 7th August).

This year we went to Udaipur and stayed at Justa Inn Sajjangarh. The highlight of these trips was the visit to Monsoon Palace during the Monsoon. The view from there was breath-taking. These were those kind of trips where everyone reunited and rejuvenated together and had a relaxing time with their team mates. Overall both these trips were full of fun and frolic.





E-Bike Exhibition

Gujarat Labour Welfare Board has launched the **"Go Green"** scheme. The scheme allows the employees to buy **Electric Two-wheeler at a subsidized rate.** The scheme is subsidized by Gujarat Labour Welfare Board, Gujarat Govt. and Central Govt. This team had put up their exhibition at our Atladara and Tech Park facilities for 3 days each. Many employees visited the stall and took trials of these Electric Scooters.

Sr. No.	Company Name	Model Name	Total Price	Central subsidy	State subsidy	RTO	On-Road Price
1	Jitendra New EV-Tech	JMT – 1000 HS	INR 1,25,868/ -	INR 30,000/-	INR 30,000/-	INR 7,568/-	INR 58,300/-
2	Jitendra New EV-Tech	JMT - 1000 3K	INR 1,59,293/-	INR 48,000/-	INR 30,000/-	INR 9,643/-	INR 71,658/-







75th Independence Day (Azadi ka Amrit Mahotsav)

Azadi Ka Amrit Mahotsav was an initiative of the Government of India to celebrate and commemorate 75 years of Independence and the glorious history of its people, culture and achievements.

We at CIPL also contributed our bit towards the 75th Independence Day. As a part of the celebrations, we had organised a competition –

"AMULYA - Treasure of Lesser Known Facts of India"

All employees were invited to share such facts about our country which are not known much or aren't popular amongst the people and has lot of relevance in today's time. It could be any fact related to India; regarding our history, culture, geography, religions, languages, states, people etc.

Top 5 Facts were awarded prizes:

- Ist Prize Shaunak Trivedi (IT, HO)
- "India has the largest postal network in the world with 1,55,618 post offices and over 5,66,000 employees. The modern postal service in India is more than 150 years old. A single post office on an average serves a population of 7,175 people."
- 2nd Prize Amit Gore (Applications, HO)
- "It is said that, even before 1894 Baroda had an under-ground drainage system, which may have made it the first State in India to have it. Drainage system may or may not have existed before 1894 but what we do know for sure is that, Baroda became an inspiration for other states."
- 3rd Prize Ajay Kulkarni (Sales, Kolhapur)
- "India never invaded any country in her last 10,000 years of history."
- 4th Prize Sanjay Megha (MCS, Tech Park)
- "Michael Whitty, a senior member of Guinness World Record main Management Committee, presented the award to his Holiness Pramukh Swami Maharaj leader of BAPS Sanstha for Most Hindu Temples consecrated by a single person (A world record of 713 temples in 5 Continents between April 1971 and November 2007, today it's above 1100)."
- 5th Prize Vimal Kawa (QC/QA, Tech Park)
- "The wall of Kumbhalgarh Fort is the second longest continuous wall in the world, after the Great Wall of China. Its around 38 kms long."

Apart from this, some unique and interesting facts were shared to everyone in CIPL via mails along with the details of the sender and the same were also presented on our social media platforms.

This completion was well received and the participation was indeed overwhelming as we received around 48 such fascinating and enthralling facts about India.

CII – Yi Box Cricket League

Yi's BCL(Box Cricket League) is one of the most awaited and finest corporate sporting events in the town, consisting of 12 corporate teams and comprising a total of 144 players (Men-Women players combined). A special exhibition match between the Divyaang Kids from Apnatva Trust and Shaishav School provided some of the most heart touching moments for the event.

The winners of the Tournament were Deepak Nitrite Ltd. and the Runner up were Cosmos Impex India Pvt. Ltd.



Ganesh Mahotsav

Keeping up with our tradition, we at CIPL celebrated Ganesh Mahotsav 2022 with great gusto and fondness. Apart from 9 days Ganesh Aarti at HO and Atladara Factory, this year we welcomed Lord Ganesha at our Tech-Park for 7 days. Visarjan was done on 6th September with lot of zeal and enthusiasm. As a part of our old tradition, Katha was organised at HO on 8th September 2022.







We had also organised 2 competitions for our employees and their families.

I. "Best Ganeshotsav Decoration @ Home"



Ist Prize – Jitendra Mohite (HR & Admin, HO)



2nd Prize - Narendra Wagh (QC & QA, Mfg.)



3rd Prize - Prashant Malpe (Service, Pune)

2. "Ganesha Poster Competition" for kids of employees



Ist Prize - Aarvi Mistry (Daughter of Hemang Mistry – MIS)



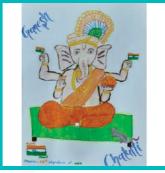
2nd Prize - Devanshi Solanki (Daughter of Champaksinh Solanki – Sheet-Metal)



3rd Prize - Kunj Trivedi (Son of Shaunak Trivedi – IT)



Ist Prize - Shlok Patel (Son of Chirag Patel – SCM)



2nd Prize - Viswa Soni (Daughter of Anil Soni – Mktg)



3rd Prize - Ansh Suthar (Son of Rahul Suthar – Sheet-Metal)

Industry Academia Collaboration

Cosmos encourages industrial visits by students to our manufacturing facilities to provide them exposure and practical knowledge regarding industry. We also have a lot of aspiring students under going internships with us.

ADIT College Visit

Around 38 students along with 3 faculty members of the A. D. Patel Institute of Technology (ADIT), New V.V. Nagar had visited the Tech Park on 29th July 2022 as part of their Industrial Visit.

On arrival they were welcomed by the HR & Admin team followed by Company introduction by Ms. Karishma Bhatt (HR). Then Mr. Dhruv Gosani walked the students through our different machines and their functioning. Later they were taken for plant tour wherein the Machine Shop and Frame Assembly operations were explained by Mr. Srikanth Velaga and Sheet Metal along with Powder Coating was briefed by Mr. Sanjay Patel and Mr. Jethmal Suthar.

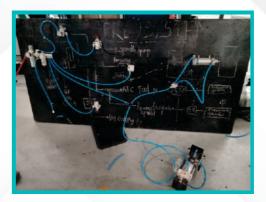




Live Projects by Interns

As part of the Internship program for various colleges, we at CIPL strive to provide as much practical exposure as possible. We allot them practical projects so that they can get some hands-on experience. In the colleges the students are mainly imparted theoretical knowledge. While working on the live projects we provide them opportunities to apply their theory. We involve them in projects like basic of fasteners, demo and identification of standard, in our VMC FRL system used one group make live demo of FRL demetration work with solenoid operation in working model. As a part of these projects a group of interns from MSU Baroda created Lubrication system and Cooling system demo in working mode. This makes it very simple for the new joinees to understand our machines procedure easily. Working on such live projects indeed boosts the confidence of these interns.







ENGITECH

Ganesh Mahotsav

CEPL celebrated Ganesh Mahotsav for 10 days. Each department enthusiastically decorated with different themes. The festival created an atmosphere of fun and colors all around. CEPL prayed to Vinayaka for peace, prosperity, health, and growth.

















Nutrition Booth

On that special day to encourage Workplace Wellness, we had invited a Nutritionist to instruct Healthy Leaving with help of proper diet.







Magic Art/Moving Magic

Magic Art/Moving Magic show was organised to help employees manage workplace stress.







Medical Check Up for all employees

As a part of Health & Safety initiative, CEPL scheduled Medical Checkup for all employees of on 24th Aug'22 (Wednesday). Medical checkup was done by professional team from "Sparsh Occupational Health Centre". All required general tests were conducted.







"Engitech Day" – 14th July'22 Foundation Day

Satyanarayan Puja







Address by Director







Awards distribution













Rakshabandhan Celebration

On account of auspicious occasion of Rakhi, Bhramakumaris showered their blessings on employees by celebrating rakshbandhan at CEPL.







Birthdays Celebration

As a part of employee engagement CEPL celebrates birthday on regular basis.







Best Cell Award







Cosmos Engitech Pvt. Ltd. >> Growing & Diversifying

Expansion of Customer portfolio has never been easier and it's important that diversification strategy can help ones business thrive in the competitive manufacturing world.

With our Cost competitiveness, Best in Quality and Modern infrastructure, we got a chance to add new elite Global clientele from various sectors.



COSMOS CARE Pilot Projects

The reconstituted steering committee comprising of

Rajesh Pradhan
 Aayush Velaga
 Sumit Somani
 Kuntal Patel
 Amit Patel
 Rahul Krishna
 Kiran Shelke

has now decided to adopt a completely new approach towards building the Cosmos Care Culture of creating Value by uplifting service.

The focus will now be on Actionable Real Time Projects wherein special teams will be formed to tackle existing pain areas the CARE way. Each team member will clearly define the services he/she is receiving from or giving to other team members for that particular task. Service education sessions and weekly meetings will be conducted by these team members. One on One discussions will be held to establish the current level of service and also plan for achieving higher levels of service.

These will be time bound projects and at the end there will again be a discussion on how the pain point was resolved by improving levels of internal service.

As a start, 3 issues were identified and accordingly 3 project teams were formed

Project 1

Project Leader - Mr. Kuntal Patel

"Improvement of Purchase Bought out items & KANBAN Effectiveness."

Objective is to complete the machine assembly with bare minimum shortages & for achieving ON TIME DELIVERY to customers.

The following cross functional team members will be part of the Project -

- I. Mr. Krupesh Gami (Purchase Bought out & KANBAN)
- 2. Mr. Chirag Patel (Purchase Mechanical)
- 3. Mr. Ankit Patel (Purchase Electrical items)
- 4. Mr. Darshan Mistry (Material Planner)
- 5. Mr. Karan Patel (Central Planner)
- 6. Mr. Miral Mistry (Electrical I & D)







Project 2

Project Leader - Mr. Kuntal Patel

"Improvement for Sheet Metal Isometric Kanban"

Objective is to arrest the issue of last-minute shortages, better Supply Chain, reduce purchase of unnecessary & duplicate items (cost saving), time saving & reduction in fatigue. This project also aims to achieve ON TIME DELIVERY to customer & smile on everyone's face as flow will be smoother.

The following cross functional team members will be part of the Project -

- I. Mr. Karan Patel (Central Planner)
- 2. Mr. Sanjay Patel (SM Manager HMS)
- 3. Mr. Bhumit Kadia (Mechanical I & D)
- 4. Mr. Pratik Parmar (Purchase SM)
- 5. Mr. Dharmesh Patel (Store In-Charge)

Project 3

Project Leader - Mr. Rahul Krishna

"Smooth Functioning of Non-Standard OES"

Objective is for achieving committed deadlines by a smooth and clear flow of information with quick and timely actions.

The following cross functional team members will be part of the Project -

- I. Mr. Mallikarjuna N S (Design Mech)
- 2. Mr. Nitin Savaliya (Design Mech)
- 3. Mr. Jignesh Ravaliya (Development CVM/DCMC)
- 4. Mr. Bhumit Khadiya (Development CVM/DCMC)
- 5. Mr. Bhavesh Khunt (Development MT & VTL)
- 6. Mr. Jaimin Shah (Design Elec)
- 7. Mr. Miral Mistry (Development Elec)
- 8. Mr. Kalpesh Panchal (Planning Design)
- 9. Mr. Darshan Mistry (Planning Production)

CARE Kick Off

Hence as a starting point we had a joint orientation of all 3 project teams where they were given basic inputs on CARE concept and the objective behind applying CARE into their projects on a day to day work basis to have enhanced level of services which ultimately would resolve the issues.





EXPORT

COSMOS Machines displayed in exhibitions around the globe

Brazil





Czech





Indonesia





Italy





FACTORY SUPPORT

What is 1st Connect?

We all know Customers believe that service is very important than price.

- What is a "customer-first" approach?
- Why is it important?
- Why and how should we improve it?

Understanding a "customer-first" approach

The term is pretty self-explanatory. We put our "customers first", above all else. This means doing business around them and doing what's important to them.

Why to further improve "customer-first" approach?

We are already doing a great effort by keeping our customers in comfort in all aspects of services provided by us. In order to further improve the feel and to reduce the effect of competition we are trying to make a fine tune in "Customer-first approach".

Our "1st connect" is an approach to align our customers with the ideology of Cosmos.

We believe that the 1st connect approach will help our team to build a customer centric culture to better understand the satisfaction of our customers. Knowing their likes, dislikes, and needs allows us to better build our products around them, and remove points of frictions if any.

How we perform the 1st connect?

15 days prior of dispatching the machine ,all the data related to 1st Connect will be sent to respective branch.

Received at Branch Branch Head Signs the letter of gratitude & fill the service line flyer 10 days prior to machine arrival Branch Service leader will visit the new customer with all these 1st connect data.

Branch Service leader or branch installation engineer will visit in case of existing customer.

Have a fruitful discussion of approx. 45 minutes with customer and explains all the contents. Fill all the pre-installation requirements in the service line app with mutual consultation with the customer.

After filling the preinstallation requirements,
enter the customer's
contact number for OTP
generation.

Later upload a photo with
customer in the app.
Finally submit the form
upon entering the OTP
received by customer.

Stay tuned for more details on "1st connect" in our next issue

TECHPARK

As a part of continual improvement in our organization, we conducted awareness training programs at both plants for all employees including staff members.

• Five - S & Kaizen training • Instrument Uses & Safety • Fire & Safety Training • First Aid training

All employees participated whole heartedly in this journey & we celebrated their efforts and dedications with prize distribution. Top 3 Kaizens of every month share their experience to others and motivate them to provide Kaizens.

























Gift Distribution of Kaizen Winners













Frame Assembly

We are happy to announce that after shifting our frame assembly at Techpark, we are able to produce frame assembly with better quality. We have also introduced our testing jig facilities to achieve internal customer satisfaction. This will not only improve but also strengthen our endeavour to achieve on-time delivery with minimum efforts.













16 SAFETY IS FREE USE PLENTY OF IT Take responsibility and clean up if you made a mess.



Introducing all-new Cosmos Planning & Scheduling software: Schedule easily, quickly and all in one place. Now No Worries to integrate your machine shop production data directly into your ERP system!!

New Software Launch: Planning & Scheduling
Integrate All your Shopfloor Production reports in ERP/SAP

Production Planning & Scheduling help ensure that the manufacturing process flows with maximum efficiency. They make sure your orders are fulfilled in the most efficient way, without interruptions, delays, or resources wasted. They drive lean manufacturing because they synchronize the optimum utilization of all your resources and equipment to ensure that each order is produced on time, within budget, and meets all standards.

Screen for Supervisor

Screen for Operator



PROBLEMS

- Production data entry in SAP/ERP
 - Re-SchedulingNo Visibility
- WO track & Status
- In Accurate data from Shopfloor

SOLUTION

Cosmos Planning& Scheduling

digiFac

BENEFITS

- Improve on-time delivery Get Visibility Rescheduling
- Coordination and Coordination Control Keep staff updated
- Increase efficiency Keep Track and Status of work order
 - SAP/ERP Integration

GCMPL

"Tell me and I forget, teach me and I may remember, involve me and I learn."



Customer Relationship Management (CRM) is the strongest and the most efficient approach in maintaining and creating relationships with Customers. CRM is not only pure business but also ideate strong personal bonding within organizations. Development of this type of bonding drives the business to new level of Success. GCMPL has world class tools for maintaining CRM systems into its workplace. One of the major platform offered under CRM is to train the OEM's Service team's at GCMPL. Since technical knowledge is not enough, GCMPL organizes training workshops for their valued OEM's to get their Service teams fully trained in ALL complete practical ways to attend and address their Customer issues. Training imparted not only hone their skills and boost their confidence to the highest level, it also enables them to serve their Customers in the most efficient and best way.

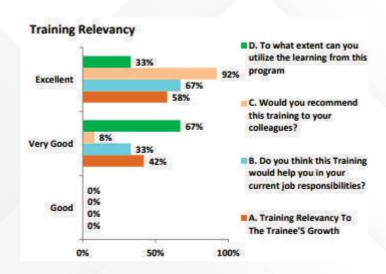
GCMPL recently organized a complete Training for one of their prominent valued OEM at their Works for a period of 3 days. All the Zonal Service Engineers of OEM together got training at GCMPL.







Training Feedback from OEM



Customer Testimonials

"Turret Theory was very Good"

"Understand the difference between Electro mechanical & Hydraulic Turret"

"Liked the Method of Training Practical Knowledge Sharing"

"Thanks to GCMPL for providing deep Training to Core Team"



KAIZEN - 90° Drilling Fixture for Gear Sprocket.

- Drilling Fixture is developed In-House for Drilling into Gear Sprocket.
- The Drilling Process is now carried out in-house which eliminated Vendor Dependency.
- The Whole Fixture is developed by modification in Rejected Material which makes cost of raw material for fixture development to zero.

Hexagonal ATC Cover.

• For Import Based Order in ATCs, Hexagonal Atc Covers are assembled instead of Regular Circular Shape.

BT-50 Kick Off.

- Over the past weeks, a lot of hard work has been put into adding BT-50 ATC to our product basket. A long-awaited project that will help to reach out to the BT-50 spindle machine segment and ultimately make Cosmos Machine tool division to cater the wider market segment.
- With the project fully planned out with all relevant details, we are now ready to officially start the project of BT-50 ATC.

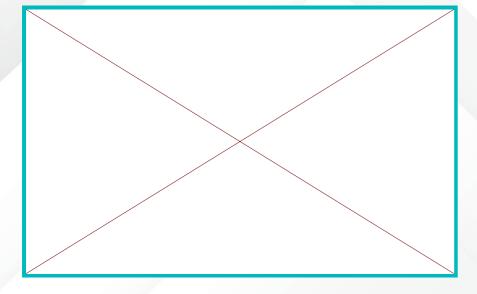






ATC DATA.

- Constant Efforts in Increase Product Manufacturing and Assembly Process has shown in Output Results.
- In Current Financial Year ,08 to 10 % Growth in ATC Output Month wise is detected.
- \bullet Comparing of Similar Data of Last Financial Year, 46 % To 50 % Growth is detected.
- In Month of July, Rojuco have Crossed Milestone of 100 Nos Manufactured & Assembled.



National Flag Hoisting at Rojuco.





Birthday Celebration at Rojuco.





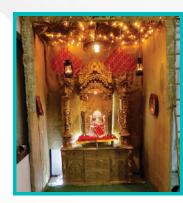




Ganesh Mahotsav at Rojuco.



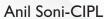




Q & A WINNERSCongratulations to our Quiz Winners

Congratulations the top 5 winners (Early Birds) with correct answers on winning the Q&A Session in the 6th Issue of Cosmos Group Newsletter.







Mitesh Shah-CIPL



Bhavin Trivedi-CIPL



Nipa Vala-CEPL

22



Mayur Patel-CEPL

Q&A

Top 5 early birds (sending their answers first) on hrd I @cosmos.in will receive a special mention in the next issue of Newsletter along with an exciting gift by answering all the questions.

How many teams took part in Yi Box Cricket League?

c. 14 Ь. 12 d. 16

Medical check-up at CEPL was conducted by which team?

c. Sparsh OHC a. BAPS b. ESI team d. Seva OHC



When does the OTP Generation stage occur in the process of 1st Connect?

- a. 10 days prior to machine arrival b. After filling pre-installation requirement c. 2 days prior to installation
- d. None of the above

For whom was the Training at GCM organised under CRM?

a. Suppliers c. Customers b. Vendors d. None of above

How many pilot projects are introduced as part of Cosmos CARE at Mfg units.?

E Bike scheme is part of which Govt. body?

- a. Guj LBW b. GPCB

d. Directorate of Employment and Training

What is the new ATC cover introduced by ROJUCO instead of Regular Circle shape?

a. Square c. Octagonal b. Triangular d. Hexagonal

What is the name of new Digifac Software?

a. Planning & Organising b. Programming & Scheduling d. Planning & Programming

c. Planning & Scheduling

At what position did Mr. Marshella win the Italian Grand Pix?

c. 3rd b. 2nd

What demo systems were created by Interns during their training at CIPL Atladara Factory?

a. Lubrication & Cooling c. Lubrication & Oiling b. Panel Wiring

d. Cooling and Oiling

COSMOS GROUP

GLOBAL PRESENCE



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Cosmos House, 85/2 Atladra, Padra Road, Vadodara 390 012 (Guj.), India.

sales@cosmos.in / mktg@cosmos.in

Vadodara, South Gujrat \[+91 - 70437 35005

Ahmedabad 1 +91 - 70437 35005

Rajkot & Saurashtra 1 + 91 - 99740 61567

Mumbai 1 +91 - 70308 77977

Pune, Kolhapur, Nashik & Aurangabad

\[+91 - 98509 89476

Ludhiana 1 +91 - 99962 24420

Delhi & NCR, Noida, Gaziabad, Gurgaon, Bhiwadi, & Faridabad 🛚 +91 - 93500 50200

Bengaluru & Hyderabad 1 +91-99022 00025

Chennai & Coimbatore \square +91 - 75740 21485